



Associate in Arts Degree (Business Track)

60 Hours required for Associate Degree
66 Hours maximum transfer to Bradley

Bachelor Degree, Management & Leadership

124 Hours required for Bachelor of Science Degree
60 Hours minimum at Bradley to graduate with HONORS

General Education Courses (IAI)	
Course	Hrs
ENG 101 English Composition I	3
ENG 102 English Composition II	3
CMS 101 Fundamentals of Speech	3
BUS 140 Business Statistics	3
MTH 125 or 126	4
LIFE/PHYSICAL SCIENCE	3
FINE ART	3
HUM	3
LIFE/PHYSICAL SCIENCE	4
HUM or FA	3
ECN 201 Principles of Microeconomics	3
ECN 202 Principles of Macroeconomics	3
PSY 100 General Psychology	3
Elective (or MTH prereq course)	3

44

Business Courses	
ACC 200 Financial Accounting	4
ACC 240 Managerial Accounting	4
BUS 100 Introduction to Business	3
CIS 100 Introductions to Computers	3
ELECTIVE	6

20

FCB Core Courses	
Course	Hrs
FIN 322 Business Finance	3
M L 250 Interpersonal Effectiveness	2
M L 350 Managing for Results in Orgs	2
QUANTITATIVE SKILLS COURSE	3
MTG 315 Principles of Marketing	3
FCB ELECTIVE	6
M L 452 Strategic Mgt & Bus Policy	2
BUS 400 Client Consulting Project	2

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Accounting Courses

Course	Code	Hrs
ATG Principles-Techniques	ATG 201	1
Business Ethics	ATG 268	3
Intermediate ATG I*	ATG 301	3
Intermediate ATG II	ATG 302	3
Cost Accounting	ATG 314	3
ATG Systems and Control	ATG 383	3
Advanced Accounting	ATG 401	3
Auditing	ATG 457	3
Federal Taxes	ATG 477	3
ATG Elective**	ATG ___	3

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*ATG 301 also require a 2.5 GPA in ATG 157, 158 and 201

**ATG 426, 430, 447, 448, 461, 485 or BLW 345

Electives

Hours to reach minimum 124 hours for degree	9
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CMS 101 Fundamentals of Speech	3
BUS 140 Business Statistics	3
MTH 133 Calculus	4
LIFE/PHYSICAL SCIENCE	3
FINE ART	3
HUM	3
LIFE/PHYSICAL SCIENCE	4
HUM or FA	3
ECN 201 Principles of Microeconomics	3
ECN 202 Principles of Macroeconomics	3
PSY 100 General Psychology	3
Elective (or MTH prereq course)	3
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Business Courses	
ACC 200 Financial Accounting	4
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Actuarial Science Courses

PROGRAMMING: One of MIS 175, CIS 102, CS 100 or CS 101		3
TOOLS-One of FIN 426; QM 326, 364; ECO 319; MTH 435; IME 313		3
Calculus	MTH 121	-
Calculus II	MTH 122	4
Calculus III	MTH 223	3
Linear Algebra	MTH 207	3
Topics in Actuarial Science	MTH 335	3
Topics in Actuarial Science	MTH 335	3
Applied Statistical Methods	MTH 427	3
3 of: ASB 315, ECO 301, FIN325, FIN 327, FIN 328, FIN 423, FIN 425		9
		34

Electives

Hours to reach minimum 124 hours for degree	3
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General Education Courses (IAI)

Course	Hrs	Bradley Equiv
ENG 101 English Composition I	3	C1
ENG 102 English Composition II	3	C2
CMS 101 Fundamentals of Speech	3	OC - COM 103
BUS 140 Business Statistics	3	QR - QM 262
MTH 133 Calculus	4	QR- BUS MTH
LIFE/PHYSICAL SCIENCE	3	elective
FINE ART	3	FA
HUM	3	HUM
LIFE/PHYSICAL SCIENCE	4	NS
HUM or FA	3	elective
ECN 201 Principles of Microeconomics	3	SB - ECO 221
ECN 202 Principles of Macroeconomics	3	SB - ECO 222
PSY 100 General Psychology	3	PSY 101
Elective (or MTH prereq course)	3	elective

44**Business Courses**

ACC 200 Financial Accounting	4	ATG 157
ACC 240 Managerial Accounting	4	ATG 158
BUS 100 Introduction to Business	3	BUS 100
CIS 100 Introductions to Computers	3	MIS 173
ELECTIVE	6	

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FINE ART	3
HUM	3
LIFE/PHYSICAL SCIENCE	4
HUM or FA	3
ECN 201 Principles of Microeconomics	3
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PSY 100 General Psychology	3
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Economics Courses

Intermediate Microeconomics	ECO 332	3
Intermediate Macroeconomics	ECO 333	3
ECO Colloquium for Juniors	ECO 300	1
ECO Colloquium for Seniors	ECO 400	1
Senior Seminar in Economics I	ECO 498	1
Senior Seminar in Economics II	ECO 499	3
JR/SR ECO	ECO ____	3
JR/SR ECO	ECO ____	3
JR/SR ECO	ECO ____	3
Philosophy	PHL ____	3
24		

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Entrepreneurship

Ent. Creativity	ENT 280	3
Ent. Career	ENT 281	1
Entrepreneurship Startups	ENT 382	3
Managing Ent. Growth	ENT 383	3
Ent. Finance <i>or</i> Cost Accounting	ENT 384 ATG 314	3
The Ent. Experience	ENT 482	3
6 hrs from ENT 385,386,488,289,389,	___	3
BLW 347; MIS 276; SEI 200,210,300,310	___	3

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ELECTIVES

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Finance

Quantitative Methods Finance	QM 260	3
ATG 314 or ATG 301*	one of...	3
Investment Analysis	FIN 325	3
Fin. Institutions & Markets	FIN 328	3
FIN elective	FIN ____	3
FIN elective	FIN ____	3
TOOLS (QM326,QM364,ECO319 or ECO418)		3
Financial Strategy	FIN 494	3
SR FIN elective	FIN 4__	3
INT'L (FIN323,ECO390 or 391)		3
FIN elective (NOT nec. if FIN 323 used for INT'L)		

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International Business

Global Analysis	IS 103	3
Area Analysis	IS 104	3
Int'l Financial Management	IB 323	3
Global Trade Management	IB 302	3
Global Marketing Management	IB 446	3
Int'l Trade	IB 390/391	3
12 hrs FOREIGN LANGUAGE	200 lvl+	12
Study Abroad		-
AREA STUDIES		3
AREA STUDIES		3
BUS Minor or 2nd BUS Major	MINIMUM	15

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Management Information Systems

Bus Analytics Software Apps I	MIS 272	3
Ecommerce Models&Applications	MIS 276	3
Intro to Programming	CS 101	4
Data Structures	CS 102	3
Bus Systems Analysis & Design	MIS 375	3
MIS Capstone	MIS 478	3
9 hours of MIS electives	MIS ____	3
OR courses approved by Dept. Chair	MIS ____	3
	xxx ____	3
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Electives

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MIS CYBERSECURITY

Bus Analytics Software Apps I	MIS 272	3
Ecommerce Models and Apps	MIS 276	3
Intro to Programming	CS 101	4
Data Structures	CS 102	3
Bus Systems Analysis & Design	MIS 375	3
MIS Capstone Consulting Project	MIS 478	3
3 courses from below:		9
Applied Networking	MIS 373	
Adv Ethical Hacking	MIS 383	
Information Systems Security	MIS 379	
Course approved by Dept. Chair		

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Management and Leadership

Psychology Principles	PSY 101	3
Environments of Orgs.	M L 300	2
Human Capital in Orgs.	M L 356	3
Leading Organizations	M L 357	2
Managerial Decision Making	M L 358	3
9 HRS M L Electives		3
APPROVED		3
		3
22		

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<i>APPROVED</i>		3
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**Management and Leadership
Business Law**

Psychology Principles	PSY 101	3
Environment of Orgs.	M L 300	2
Human Capital in Orgs.	M L 356	3
Leading Organizations	M L 357	2
Managerial Decision Making	M L 358	3
Law of Business	BLW 345	3
Employment Law	BLW 446	3
2 of: BLW 347; BLW 355 or CON 394; BLW 360 or COM 330;		6
BLW 395; ECO 310 or 362; PLS 317 or 459 or 460		
3 HRS ML, BLW, ENT or MIS APPROVED COURSE		3
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**Management and Leadership
Human Resource Management**

Psychology Principles	PSY 101	3
Environments of Orgs.	M L 300	2
Human Capital in Orgs.	M L 356	3
Leading Organizations	M L 357	2
Managerial Decision Making	M L 358	3
Employment Law	BLW 446	3
Compensation Management	M L 456	3
Advance Human Cap. Mgmt	M L 457	3
Two of: ECO 310, PSY 321, BLW 355, PSY 411, ML 415, ML 420		6
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Marketing

Marketing Presentations	MTG 205	1.5
Marketing Research I	MTG 341	3
Managerial Marketing	MTG 490	3
MTG ELECTIVE	MTG ____	3
MTG ELECTIVE	MTG ____	3
MTG ELECTIVE	MTG ____	3
MTG ELECTIVE	MTG ____	3
MTG ELECTIVE	MTG ____	3
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Marketing Global Supply Chain

Marketing Presentations	MTG 205	1.5
Marketing Research I	MTG 341	3
Managerial Marketing	MTG 490	3
Global Supply Chain Management	MTG 388	3
Supply Chain Tools & Techniques	MTG 394	3
Intro. Logistics Engineering	IME 385	3
Global Trade Management	IB 302	3
Pro. Selling or Bus. Marketing	MTG 304	3
	or 420	

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LIFE/PHYSICAL SCIENCE	4
HUM or FA	3
ECN 201 Principles of Microeconomics	3
ECN 202 Principles of Macroeconomics	3
PSY 100 General Psychology	3
Elective (or MTH prereq course)	3
	44

Business Courses	
ACC 200 Financial Accounting	4
ACC 240 Managerial Accounting	4
BUS 100 Introduction to Business	3
CIS 100 Introductions to Computers	3
ELECTIVE	6
	20

FCB Core Courses	
Course	Hrs
FIN 322 Business Finance	3
M L 250 Interpersonal Effectiveness	2
M L 350 Managing for Results in Orgs	2
QUANTITATIVE SKILLS COURSE	3
MTG 315 Principles of Marketing	3
FCB ELECTIVE	6
M L 452 Strategic Mgt & Bus Policy	2
BUS 400 Client Consulting Project	2
	23

Marketing Professional Selling

Marketing Presentations	MTG 205	1.5
Professional Selling	MTG 304	3
Marketing Research I	MTG 341	3
Sales Management	MTG 384	3
MTG 350 or approved elective*	ONE OF...	3
Advanced Professional Selling	MTG 404	3
Managerial Marketing	MTG 490	3
Eperiential Learning Pro. Sales	MTG 493	3
*MTG 346,360,381,388 or 393		22.5

Electives

Hrs to reach minimum 124 hours for degree	15
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Associate in Arts Degree (Business Track)

60 Hours required for Associate Degree
66 Hours maximum transfer to Bradley

Bachelor Degree, Management & Leadership

124 Hours required for Bachelor of Science Degree
60 Hours minimum at Bradley to graduate with HONORS

General Education Courses (IAI)	
Course	Hrs
ENG 101 English Composition I	3
ENG 102 English Composition II	3
CMS 101 Fundamentals of Speech	3
BUS 140 Business Statistics	3
MTH 125 or 126	4
LIFE/PHYSICAL SCIENCE	3
FINE ART	3
HUM	3
LIFE/PHYSICAL SCIENCE	4
HUM or FA	3
ECN 201 Principles of Microeconomics	3
ECN 202 Principles of Macroeconomics	3
PSY 100 General Psychology	3
Elective (or MTH prereq course)	3
44	

Business Courses	
ACC 200 Financial Accounting	4
ACC 240 Managerial Accounting	4
BUS 100 Introduction to Business	3
CIS 100 Introductions to Computers	3
ELECTIVE	6
20	

FCB Core Courses	
Course	Hrs
FIN 322 Business Finance	3
M L 250 Interpersonal Effectiveness	2
M L 350 Managing for Results in Orgs	2
QUANTITATIVE SKILLS COURSE	3
MTG 315 Principles of Marketing	3
FCB ELECTIVE	6
M L 452 Strategic Mgt & Bus Policy	2
BUS 400 Client Consulting Project	2
23	

Marketing Social Media

Marketing in a Dynamic World*	MTG 150	1.5
Marketing Presentations	MTG 205	1.5
Marketing Research I	MTG 341	3
Managerial Marketing	MTG 490	3
Consumer Behavior	MTG 350	3
Integrated Mtg Communicatiosn	MTG 381	3
Social Media Marketing	MTG 391	3
One of MTG 304,355,393,405,410,420		3
MTG ELECTIVE (*if not MTG 150)		
21		

Electives

Hrs to reach minimum 124 hours for degree	16
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